# ADDITIONAL INFORMATION TO THE FINANCIAL STATEMENT FOR THE 2<sup>ND</sup> QUARTER OF THE BUSINESS YEAR 2008/2009 FROM 1 JULY 2008 TO 30 JUNE 2009



Pursuant to the § 91 section 4 and 6 of the Regulation of the Minister of Finance of 19 October 2005 on current and periodic information published by issuers of securities, the Management Board of HELIO S.A., with its registered office in Wyględy, in its full personal composition:

- 1. Leszek Wąsowicz President of the Management Board
- 2. Justyna Wąsowicz Vice President of the Management Board

hereby presents additional information to the interim report for **the 2<sup>nd</sup> quarter of the current business year 2008/2009**. This quarterly report includes the period from **1 October 2008** to **31 December 2008**.

Pursuant to the statutes of the Company the business year of HELIO S.A. shall start on 1 July and end on 30 June.

The Company shall not prepare a consolidated financial statement.

#### 1. Accounting principles adopted while preparing the report

The presented financial data of the Company for the 2<sup>nd</sup> quarter of the business year 2008/2009 was prepared pursuant to the Accounting Act of 29 September 1994. In the current business year the Company did not change the accounting principles (policy) in relation to the principles adopted in the financial statement for the previous year.

PLN (the Polish zloty) is the currency of this report.

In order to assure the comparability of the financial data for the 2<sup>nd</sup> quarter of the current business year, the analogical period from the previous business year, i.e. from 1 October 2007 to 31 December 2007 was accepted as a comparable period. In case of data presented in an increasing order for two quarters of the current business year, the analogical period from 1 July 2007 to 31 December 2007 was accepted as the comparable period.

All the data presented in the statement was shown in thousand zlotys, unless otherwise specified. Operations in foreign currencies and asset and liability items were converted into the Polish zloty in accordance with the following rules:

- revenues and expenses in foreign currencies were converted in accordance with the average exchange rate determined by the Polish National Bank [NBP] for the day of the transaction,
- financial operations in foreign currencies were converted in accordance with the purchase exchange rate of currencies applied by the bank whose services the Company used,
- asset and liability items for the balance-sheet date were priced at the exchange rate determined by the Polish National Bank [NBP] of 31 December 2008.

The presented selected financial data from the balance-sheet, from the profit and loss account and cash flow account were converted from the Polish zloty into the Euro in accordance with the following rules:

- particular asset and liability items of the balance-sheet as of 31 December 2008 and of the cash flow account converted at the average exchange rate for the balance-sheet date determined by the Polish National Bank for the Euro, Table No. 254/A/NBP/2008 of 31 December 2008, 1 EUR = PLN 4.1724,
- particular profit and loss account items for the period from 1 July 2008 to 31 December 2008 were converted at the exchange rate that is the arithmetic average of the exchange rate of the Polish National Bank for the Euro for the last day of each month in the given period in the following way:

Table No.	Date	Exchange rate (PLN)
149/A/NBP/2008	31.07.2008	3.2026
169/A/NBP/2008	29.08.2008	3.3460
191/A/NBP/2008	30.09.2008	3.4083
214/A/NBP/2008	31.10.2008	3.6330
233/A/NBP/2008	28.11.2008	3.7572
254/A/NBP/2008	31.12.2008	4.1724
Average exchange rate for 6 months	1 EUR =	3.5866

In the presented period there are corrections due to provisions, provisions in assets due to deferred tax income.

Assets for deferred income tax concern:

- promotional and marketing services (PLN 97 thousand),
- financial leasing (PLN 25 thousand),
- unpaid social insurance contributions (PLN 14 thousand),
- negative rate differences as of the balance sheet date (PLN 2 thousand).

Provisions for deferred income tax concern:

- positive exchange differences of the balance sheet date (PLN 1 thousand),
- percentage from receivables as of the balance-sheet date (PLN 42 thousand).

### 2. Description of essential achievements or failures in the period concerned

In the 2<sup>nd</sup> quarter of the current business year, the Company achieved record-breaking in the history of the Company revenues from sales in the period October – December amounting to PLN 36 866 thousand, which means a growth of 11% in relation to the analogical period of the previous business year (in the period from October to December 2007 amounting to PLN 33 322 thousand).

In the 2<sup>nd</sup> quarter of the current business year, a net profit amounted to PLN 4 672 thousand and in this way it was the most profitable quarter in the 16 years old Issuer's history. In relation to the analogical period of the previous business year, the net profit increased by 36% (net profit for the period October – December 2007 amounting to PLN 3 434 thousand).

### 3. Factors and events, especially of untypical nature that influence the obtained financial results.

Because of the typical seasonal character of the Issuer's sector, the period from October to December is a key moment in the Company's activity every year. It is connected with a significant increase of sales in the period before Christmas. The financial results for the second quarter of the business year 2008/2009 confirmed a rightness of the adopted development policy of the Company. The past quarter has brought expected and measurable benefits from the previous activities. Improvement of the sales margin is deserving a special attention. It was possible inter alia thanks to continued increasing of directly import in purchasing of raw materials and thanks to more and more powerful position on the domestic dried fruits and nuts market.

In the previous period the Company also intensified their marketing activity supporting sales of HELIO branded products. In November and December the Company carried out inter alia the first in its history TV advertising campaign, what undoubtedly contributed to increase of sales volume of advertised products in the current period, as also improved image and popularity of HELIO brand in a long time horizon.

### 4. Information about seasonal character or cyclical nature of the activities of the issuer in the presented period.

Because of the specificity of this sector that is typical of a highly seasonal character, several relations essential for the correct interpretation of some economic values occurring in the companies in the nuts and dried fruits processing sector. In should be emphasized that the Company's revenues are strongly connected with the dates of Easter and Christmas.

The phenomenon of a seasonal character is present in the Issuer's activities. The highest sales of nuts and dried fruits fall on the period before Christmas and Easter. The sales of nuts and dried fruits are on its lowest level in the summer period, when the availability of fresh fruits makes them a competitive product. At the same time the Company prepares itself to the period of increased sales by means of purchase of nuts and dried fruits in the period in which the sales are on the lowest level. Because of the level of the working capital, this purchase is financed by means of short-term bank credits. The accumulation of sales characteristic for the sector in the months preceding Christmas and Easter makes it justifiable to commence Christmas and Easter production in the summer period of lower sales.

## 5. Information about issue, redemption and repayment of debt securities and capital securities.

No transactions connected with issue, redemption and repayment of debt securities and capital securities were carried out in the period for which this report is presented.

#### 6. Information about declared or paid dividend

HELIO S.A. did not declare or pay dividend in the period for this report is presented.

## 7. Events that occurred after 31 December 2008, not included in the abridged version of the statement that may significantly influence the future financial results of the Issuer.

No events that may significantly influence the future financial results of the Issuer occurred after the date for which the quarterly financial statement was prepared.

## 8. Information about changes in the conditional liabilities and conditional assets that took place after the end of the last business year.

No such events took place in the period for which this statement is presented, i.e. from the end of the last business year.

9. Description of the organization of the capital group of the Issuer with pointing to the entities subject to consolidation.

HELIO S.A. does not form a capital group.

10. Information about changes in the structure of HELIO S.A., including mergers with other entities, takeovers or sale of the entities from the Issuer's capital group, long-term investments, division, restructuring and discontinuation of activity

No such events took place.

11. The position of the Management Board in relation to the possibility of accomplishing the previously published forecasts of financial results for the given year in the light of the results presented in the quarterly report in relation to the forecasted results.

The Issuer did not publish financial result forecast for the current business year.

12. Shareholders who own directly or indirectly by means of dependent entities at least 5% of the total number of votes at the Issuer's General Meeting of Shareholders for the date of passing the quarterly report and changes in the ownership structure of significant blocks of the Issuer's share in the period from passing the previous quarterly report.

For the day of passing this quarterly report, in accordance with the knowledge of the Management Board of HELIO S.A. the structure of shareholders who own at least 5% of votes at the Issuer's General Meeting of Shareholders was as follows:

Name of the shareholder	Number of shares	Share in the share capital (%)		Share in the total number of votes at the General Meeting of Shareholders (%)
Leszek Wąsowicz	3 857 000	77.1	3 857 000	77.1
Investment Funds managed by KBC TFI S.A.	253 761	5.1	253 761	5.1

In accordance with the knowledge of the Management Board, the ownership structure of the significant block of the Issuer's shares did not change in the period from passing the previous quarterly report.

13. List of the assets of shares of HELIO S.A. or rights to them for managing and supervising persons as of the date of passing the quarterly report with the changes in the ownership in the period from passing the previous quarterly report.

The managing and supervising persons owned the following shares of the Company, as of the date of passing this quarterly report:

Shareholder	Number of shares	Percentage (%) share in the share capital	Number of votes at the General Meeting of Shareholders	Percentage (%) share in the total number of votes at the General Meeting of Shareholders			
Members of the Management Board							
Leszek Wąsowicz	3.857.000	77.1	3.857.000	77.1			
Members of the Supervisory Board							
Jacek Kosiński	17.800	0.4	17.800	0.4			

In accordance with the knowledge of the Management Board, no changes in the ownership of shares of HELIO S.A. of the managing and supervising persons took place in the period from passing the previous quarterly report.

## 14. Information on ongoing judicial proceedings, proceedings in authorities competent for arbitral proceedings or in public administration authorities

The Company did not participate in any legal proceedings in the period for which this report is presented.

## 15. Information about one or many transactions with affiliated entities concluded by the Company for the total value exceeding the equivalent of EUR 500 000

HELIO S.A. did not carry out transaction with an affiliated entity for the total value exceeding the equivalent of EUR 500 000 in the Polish zloty in the period for which this report is presented.

16. Information about granting by the Company credit securities or loans or guarantees – in total to one entity or a person dependent on this entity, if the total value of the existing securities and guarantees is equal to at least 10% of the equity capitals of the Company.

The Company did not grant credit securities, loans or guarantee in the period for which this report of HELIO S.A. is presented.

17. Other information that is essential in the Issuer's opinion for the assessment of its personnel, material and financial situation and its changes that may be essentials for the assessment of the possibility of accomplishing the Issuer's liabilities.

In the assessment of the Company all essentials information was included in this quarterly report.

18. List of factors that in the Issuer's assessment will influence the obtained results in the perspective of at least successive quarter of the year.

Having in regard a seasonal character of the Issuer's sector, as well as the date of this year's Easter (the middle of April), the considerable pre-holiday sales will be carried out in the period of the nearest quarter of the year (January – March 2008). A short period between the past Christmas sales peak and the oncoming Easter season means also that the Company will be able to realize the profits from the previously incurred expenditures on development.