

**ADDITIONAL INFORMATION
TO THE FINANCIAL STATEMENT
FOR THE 4TH QUARTER OF THE BUSINESS YEAR 2012/2013
FROM 1 JULY 2012 TO 30 JUNE 2013**



Pursuant to the § 87 section 4 and 7 of the Regulation of the Minister of Finance of 19 February 2009 on current and periodic information published by issuers of securities, the Management Board of HELIO S.A., with its registered office in Wyględy, in its full personal composition:

1. Leszek Wąsowicz – President of the Management Board
2. Justyna Wąsowicz – Vice President of the Management Board

hereby presents additional information to the interim report for **the 4th quarter of the current business year 2012/2013**. This quarterly report includes the period from **1 April 2013** to **30 June 2013**.

Pursuant to the statutes of the Company the business year of HELIO S.A. shall start on 1 July and end on 30 June.

The Company shall not prepare a consolidated financial statement.

1. Accounting principles adopted while preparing the report

The presented financial data of the Company for the 4th quarter of the business year 2012/2013 was prepared pursuant to the Accounting Act of 29 September 1994. In the current business year the Company did not change the accounting principles (policy) in relation to the principles adopted in the financial statement for the previous year.

PLN (the Polish zloty) is the currency of this report.

In order to assure the comparability of the financial data for the 4th quarter of the current business year, the analogical period from the previous business year, i.e. from 1 April 2012 to 30 June 2012 was accepted as a comparable period. In case of data presented in an increasing order for three quarters of the current business year, the analogical period from 1 July 2011 to 30 June 2012 was accepted as the comparable period.

All the data presented in the statement was shown in thousand zlotys, unless otherwise specified. Operations in foreign currencies and asset and liability items were converted into the Polish zloty in accordance with the following rules:

- revenues and expenses in foreign currencies were converted in accordance with the average exchange rate determined by the Polish National Bank [*NBP*] for the day of the transaction,
- financial operations in foreign currencies were converted in accordance with the purchase exchange rate of currencies applied by the bank whose services the Company used,
- asset and liability items for the balance-sheet date were priced at the exchange rate determined by the Polish National Bank [*NBP*] of 30 June 2013.

The presented selected financial data from the balance-sheet, from the profit and loss account and cash flow account were converted from the Polish zloty into the Euro in accordance with the following rules:

- particular asset and liability items of the balance-sheet as of 30 June 2013 converted at the average exchange rate for the balance-sheet date determined by the Polish National Bank for the Euro, Table No. 124/A/NBP/2013 of 28 June 2013, 1 EUR = PLN 4.3292,
- particular profit and loss account items and of the cash flow account for the period from 1 July 2012 to 30 June 2013 were converted at the exchange rate that is the arithmetic average of the exchange rate of the Polish National Bank for the Euro for the last day of each month in the given period in the following way:

Table No.	Date	Exchange rate (PLN)
147/A/NBP/2012	31.07.2012	4.1086
169/A/NBP/2012	31.08.2012	4.1838
189/A/NBP/2012	28.09.2012	4.1138
212/A/NBP/2012	31.10.2012	4.1350
233/A/NBP/2012	30.11.2012	4.1064
252/A/NBP/2012	31.12.2012	4.0882
022/A/NBP/2013	31.01.2013	4.1870
042/A/NBP/2013	28.02.2013	4.1570
063/A/NBP/2013	29.03.2013	4.1774
084/A/NBP/2013	30.04.2013	4.1429
104/A/NBP/2013	31.05.2013	4.2902
124/A/NBP/2013	28.06.2013	4.3292
Average exchange rate for 12 months	1 EUR =	4,1683

2. Information on material changes of estimated amounts

Adjustments for provisions, provisions for deferred income tax and deferred income tax assets are observed in the period analysed.

The provisions were taken up for:

- financial leasing (PLN 2 thousand).

Deferred tax assets refer to:

- promoting and marketing activities (PLN 74 thousand),
- unpaid salaries and National Insurance contributions (PLN 3 thousand),
- retirement and pension pays (PLN 7 thousand),
- warehouses under construction, partially in use (PLN 15 thousand),
- leaves not taken up (PLN 25 thousand),
- audit of annual financial statements (PLN 3 thousand),
- allowances for uncollectible accounts (PLN 37 thousand),
- unpaid interest of banks credits (PLN 7 thousand).

Provisions for deferred income tax refer to:

- financial leasing (PLN 9 thousand),
- interest on receivables (PLN 9 thousand).

3. Description of essential achievements or failures in the period concerned

In 4th quarter of the financial year 2012/2013 the Company increased its sales in compare with the corresponding period of the previous financial year. For the period of April – June 2013 revenues from sales amounted to PLN 12,796 thousand, i.e. 10% more than last year (for the period of April – June 2012 revenues from sales amounted to PLN 11,848 thousand), and sales in volume terms increased by 15% to over 1 thousand tonnes. It is noteworthy that the Issuer achieved the several percentage sales growth despite a less favorable period of Easter. All of this year's pre-holiday sales were accounted only for the previous quarter, (January - March 2013), and thus earlier than usual, the Company entered into a period of slow sales year.

The elimination of unprofitable contracts and improvement of the company's cost effectiveness resulted in improvement of the Company's results, both at a net level and EBITDA (operating profit + depreciation). In the last quarter of the financial year 2012/2013 the Issuer recorded a tenfold improvement at the EBITDA level (reduction of loss from PLN -1.292 thousand in the period April - June 2012 to PLN -128 thousand in the period April - June 2013), and the net loss was more than three times lower than the year before (PLN -515 thousand loss for the period April - June 2013 versus PLN -1,656 thousand for the period April - June 2012).

Having regard to the fact that the present quarter closed the financial year 2012/2013, it is worth stating that in that time the Issuer achieved a similar to last year's sales at the level of PLN 98,744 thousand, and also significantly improved profits. In comparison with the previous year, the Company increased its EBITDA by 71% (from PLN 4,779 thousand in 2011/2012 to PLN 8,153 thousand in 2012/2013), and the net profit increased almost fourfold (from PLN 1,034 thousand in year 2011/2012 to PLN 4,043 thousand in 2012/2013).

4. Factors and events, especially of untypical nature that influence the obtained financial results.

The previous quarter was characteristic for the summer stagnation period during which sales of nuts and raisins decreases considerably while at the same time, due to its increasing scale of activity. Activities undertaken during this period enable the Company to prepare itself for the sales season of strategic importance for the Issuer's sector, the results of which will be noticeable in the results recorded by the Company during months of key importance for its industry.

As factors untypical for the last year, one should mention the very early date of this year's Easter (the end of March), which meant that in the last quarter of the present financial year (April – June), the Company did not record increased sales in the pre-Easter period, as a result of which it entered the period of summer sales stagnation earlier than usual. It was a negative factor for the company, however it did not prevent HELIO from obtaining several percentage growth dynamics in sales. This demonstrates a deepened market penetration by the Issuer and a growing perception of its products in a broader context than only as an irreplaceable ingredient of the holiday dishes .

Despite against the backdrop of the Company's history the period of April – June has been characterised with a negative financial result at the net level each year, and this is reflected in the seasonal nature of profits and losses generated by the Company, in the last quarter effects of the announced and made by Issuer's actions to improve its profitability were visible. It was possible, among others, owing to abandonment of contracts for which it was not possible to ensure quality standards of HELIO with the rational from a business point of view of profitability, and a fulfilment of the expected effects of relocation to a new site in Brochów, including an optimisation of production and logistics.

Among macroeconomic factors one should mention the lower than last year WIBOR reference rate for loans taken by the Issuer. As a result, and also because of the steadily decreasing balance of investment credits, in previously quarter the Company recorded a reduced financial costs, such as interest charges. In the table below is a summary of HELIO S.A. credits.

Table: *Liabilities from loans and credits of HELIO S.A. (in thousand PLN)*

Liabilities from loans and credits	30.06.2013	30.06.2012
- Long-term	9 783	11 631
- Short-term	1 864	8 344

Source: Management of HELIO S.A.

Among the external factors influencing the results of the last quarter should also indicate the negative trend in private consumption in Poland and the systematic increase in raw material prices (dried fruits and nuts) on global markets. Despite emerging external adversity Issuer has consistently pursued its objectives, and the current improvement in the profitability of HELIO SA is a testament to the correct direction of the company, and thus a good omen for the future.

5. Information about seasonal character or cyclical nature of the activities of the issuer in the presented period.

Because of the specificity of this sector that is typical of a highly seasonal character, several relations essential for the correct interpretation of some economic values occurring in the companies in the nuts and dried fruits processing sector. It should be emphasized that the Company's revenues are strongly connected with the dates of Easter and Christmas.

The phenomenon of a seasonal character is present in the Issuer's activities. The highest sales of nuts and dried fruits fall on the period before Christmas and Easter. The sales of nuts and dried fruits are on its lowest level in the summer period, when the availability of fresh fruits makes them a competitive product. At the same time the Company prepares itself to the period of increased sales by means of purchase of nuts and dried fruits in the period in which the sales are on the lowest level. The accumulation of sales characteristic for the sector in the months preceding Christmas and Easter makes it justifiable to commence Christmas and Easter production in the summer period of lower sales.

6. Information on write-offs revaluating stocks to the net value achievable and reversing these write-offs

None.

7. Information on impairment losses on financial assets, property, plant and equipment, intangibles or other assets and reversing such impairment losses

None.

8. Information on establishing, increasing, using and releasing provisions

Releasing provisions refer to:

- retirement and pension pays (PLN 30 thousand),
- leaves not taken up (PLN 133 thousand).

Establishing provisions refer to:

- retirement and pension pays (PLN 38 thousand),
- leaves not taken up (PLN 130 thousand),
- audit of annual financial statements (PLN 18 thousand)

9. Information on deferred income tax provisions and assets

Deferred tax assets refer to:

- promoting and marketing activities (PLN 74 thousand),
- unpaid salaries and National Insurance contributions (PLN 3 thousand),
- retirement and pension pays (PLN 7 thousand),
- warehouses under construction, partially in use (PLN 15 thousand),
- leaves not taken up (PLN 25 thousand),
- audit of annual financial statements (PLN 3 thousand),
- allowances for uncollectible accounts (PLN 37 thousand),
- unpaid interest of banks credits (PLN 7 thousand).

Provisions for deferred income tax refer to:

- financial leasing (PLN 9 thousand),
- interest on receivables (PLN 9 thousand),
- exchange gain (PLN 1 thousand).

10. Information on material transactions of purchase and sales of property, plant and equipment

No material events referred to in this Section occurred during the period covered by this statement.

11. Information on a material liability due to the purchase of property, plant and equipment

No material events referred to in this Section occurred during the period covered by this statement.

12. Information on material settlements due to court proceedings

No material events referred to in this Section occurred during the period covered by this statement.

13. Correction of prior period errors

None.

14. Information on changes in the economic situation and business conditions which have a material influence on the fair value of financial assets and financial liabilities of the entity, regardless of whether these assets and liabilities are held at fair value or adjusted at the purchase price (depreciated cost)

During the period covered by this statement no changes were observed in the economic situation or business conditions that would have a material influence on the fair value of financial assets or liabilities of the Issuer.

15. Information on a failure to repay a credit or a loan, or breaching material terms and conditions of a credit or loan agreement, with respect to which no recovery measures were undertaken by the end of the reporting period

During the period covered by this statement no events referred to in this Section occurred with respect to which no recovery measures were undertaken.

16. Information on the conclusion by the Issuer or its subsidiary of one or many transactions with related parties if any or all of them are significant and were concluded on non arm's-length terms and conditions

HELIO S.A. did not conclude any material transactions with related parties on non arm's-length terms and conditions during the period covered by this statement.

17. In the case of financial instruments held at fair value – information on the change of the method of determining the fair value

None.

18. Information on changes in the classification of financial assets as a result of a change of the purpose or utilisation of these assets

None.

19. Information about issue, redemption and repayment of debt securities and capital securities.

No transactions connected with issue, redemption and repayment of debt securities and capital securities were carried out in the period for which this report is presented.

20. Information about declared or paid dividend

HELIO S.A. did not declare or pay dividend in the period for this report is presented.

21. Events that occurred after 30 June 2013, not included in the abridged version of the statement that may significantly influence the future financial results of the Issuer.

No events that may significantly influence the future financial results of the Issuer occurred after the date for which the quarterly financial statement was prepared.

22. Information about changes in the conditional liabilities and conditional assets that took place after the end of the last business year.

No such events took place in the period for which this statement is presented, i.e. from the end of the last business year.

23. Other information which may have a material influence on the evaluation of the economic and financial standing as well as the financial result of the Issuer

In the assessment of the Company all essentials information was included in this quarterly report.

24. Description of the organization of the capital group of the Issuer with pointing to the entities subject to consolidation.

HELIO S.A. does not form a capital group and is not a parent company.

25. Information about changes in the structure of HELIO S.A., including mergers with other entities, takeovers or sale of the entities from the Issuer's capital group, long-term investments, division, restructuring and discontinuation of activity

No such events took place.

26. The position of the Management Board in relation to the possibility of accomplishing the previously published forecasts of financial results for the given year in the light of the results presented in the quarterly report in relation to the forecasted results.

The Issuer did not publish financial result forecast for the current business year.

27. Shareholders who own directly or indirectly by means of dependent entities at least 5% of the total number of votes at the Issuer’s General Meeting of Shareholders for the date of passing the quarterly report and changes in the ownership structure of significant blocks of the Issuer’s share in the period from passing the previous quarterly report.

For the day of passing this quarterly report, in accordance with the knowledge of the Management Board of HELIO S.A. the structure of shareholders who own at least 5% of votes at the Issuer’s General Meeting of Shareholders was as follows:

Name of the shareholder	Number of shares	Share in the share capital (%)	Number of votes at the General Meeting of Shareholders	Share in the total number of votes at the General Meeting of Shareholders (%)
Leszek Wąsowicz	3 857 000	77.14	3 857 000	77.14

In accordance with the knowledge of the Management Board, the ownership structure of the significant block of the Issuer’s shares did not change in the period from passing the previous interim report.

28. List of the assets of shares of HELIO S.A. or rights to them for managing and supervising persons as of the date of passing the quarterly report with the changes in the ownership in the period from passing the previous quarterly report.

The managing and supervising persons owned the following shares of the Company, as of the date of passing this quarterly report:

Shareholder	Number of shares	Percentage (%) share in the share capital	Number of votes at the General Meeting of Shareholders	Percentage (%) share in the total number of votes at the General Meeting of Shareholders
Members of the Management Board				
Leszek Wąsowicz	3.857.000	77.1	3.857.000	77.1
Members of the Supervisory Board				
Jacek Kosiński	17.800	0.4	17.800	0.4

In accordance with the knowledge of the Management Board, no changes in the ownership of shares of HELIO S.A. of the managing and supervising persons took place in the period from passing the previous quarterly report.

29. Information on ongoing judicial proceedings, proceedings in authorities competent for arbitral proceedings or in public administration authorities

In the period for which this report is presented, the Company did not participate in any legal proceedings which a single or total value was at least 10% of the Issuer's equity capital.

30. Information about one or many transactions with affiliated entities concluded by the

HELIO S.A. did not carry out any significant transaction with an affiliated entity on other terms than market.

31. Information about granting by the Company credit securities or loans or guarantees – in total to one entity or a person dependent on this entity, if the total value of the existing securities and guarantees is equal to at least 10% of the equity capitals of the Company.

The Company did not grant credit securities, loans or guarantee in the period for which this report of HELIO S.A. is presented.

32. Other information that is essential in the Issuer's opinion for the assessment of its personnel, material and financial situation and its changes that may be essentials for the assessment of the possibility of accomplishing the Issuer's liabilities.

In the assessment of the Company all essentials information was included in this quarterly report.

33. List of factors that in the Issuer's assessment will influence the obtained results in the perspective of at least successive quarter of the year.

The next quarter is a period during which sales of nuts and raisins remains at a relatively low level. It is characteristic for the Issuer's industry, resulting at the same time from the seasonal nature of revenues and profits generated by the Company. Similarly to the previous quarter, the Company will be reading itself for a quarter of increased sales. At the same time the Issuer will seek to alleviate the inconveniences resulting from the industry seasonality by increasing sales of the more and more popular snack delicacies. However, it should not

be anticipated that in the next period this trend will eliminate totally the phenomenon of seasonal losses.

As regards the macroeconomic factors affecting the results of HELIO S.A., a special attention should be paid to the situation prevailing in the currency market and a increase of prices on raw material market. Although the Company has the opportunity to renegotiate the prices of sold products with its customers, adapting them to current market conditions, it is a process extended in time and implying a temporary decrease in margins on the Company's sale.

In conclusion, it is worth noting that the internal determinants shaping the results of the Issuer in the future are promising. Although due to the seasonality of the Issuer's industry the first quarter of the financial year 2013/2014 will be largely a period of actions whose results will be noticeable only in the financial results of subsequent quarters, the next financial year looks promising in terms of a further increase of both revenues from sales and profits.